

## Message Text

CONFIDENTIAL

PAGE 01 ALEXAN 00760 011140Z  
ACTION NEA-10

INFO OCT-01 ISO-00 SS-15 EB-08 SP-02 /036 W  
-----028613 011147Z /41

R 010738Z AUG 77  
FM AMCONSUL ALEXANDRIA  
TO SECSTATE WASHDC 0000  
INFO AMEMBASSY CAIRO

C O N F I D E N T I A L ALEXANDRIA 0760

STADIS

FOR DEPUTY ASSISTANT SECRETARY SOBER NEA FROM AMBASSADOR

E. O. 11652: GDS  
TAGS: EINV, ETRD, EG, US  
SUBJECT: FORD MOTOR COMPANY

REF: (A) ALEXANDRIA 714, (B) STATE 179449

1. FORD REP OUROUSSOFF CAME TO SEE ME LAST EVENING.  
HE HAD JUST RETURNED FROM LONDON, FROM WHERE HE HAD  
HAD SECURE TELEPHONIC CONTACT WITH WILLIAMS IN DETROIT.  
OUROUSSOFF RELATED FORD REPLY TO SHAHIN'S FOUR DEMANDS  
HAD BEEN SENT TO MINECON MOHAMED EL SAYEH PREVIOUS DAY.  
EL SAYEH IS CURRENTLY IN ALEXANDRIA, HENCE OUROUSSOFF  
COULD NOT BE SURE HE HAD YET RECEIVED THEM.

2. FORD REPLY SUBSTANTIALLY ACCEPTS FIRST THREE PROPOSALS,  
BUT INDICATES PROPOSED CUSTOMS DIFFERENTIAL WOULD MAKE  
PROJECT UNECONOMIC AND IS THEREFORE UNACCEPTABLE.  
REPLY ADDS FORD READINESS SEND REPS TO CAIRO TO DISCUSS  
MATTER FURTHER WITH APPROPRIATE EGYPTIAN AUTHORITIES  
ANY TIME AFTER SEPTEMBER 1. OUROUSSOFF HAS GIVEN ME  
COPY OF FORD'S REPLY AS WELL AS MATERIAL PURPORTING TO  
SHOW THAT ANY LESSENING OF CUSTOMS POTENTIAL MUST  
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INEVITABLY RESULT IN A LOSS. THIS WILL IN TURN MAKE  
PROJECT UNATTRACTIVE TO PUTATIVE ARAB AND OTHER  
INDUSTRIES.

3. RE MY OFFER DISCUSS MATTER WITH PRIMIN, OUROUSSOFF  
INDICATED WILLIAMS HAD SAID HE WOULD APPRECIATE MY  
DOING SO. HAVE TODAY RECEIVED REF B, WHICH GIVES

DEPT'S CLEARANCE TO DO SO. I WILL NOW LOOK FOR  
OPPORTUNITY TAKE UP MATTER WITH PRIMIN, BUT WILL  
PROBABLY NOT BE ABLE DO SO FOR A WEEK OR SO. WILL  
ALSO DISCUSS MATTER WITH KAISSOUNI WHEN I RETURN TO  
CAIRO. UNDERSTAND WILLIAMS AND FREDERICKS SCHEDULED  
MEET WITH MINPLANNING ABDEL MEGUID AUGUST 6 IN NEW  
YORK. WOULD BE HELPFUL HAVE REPORT OF THAT MEETING  
SOON AS IT HAS TAKEN PLACE AND, IF AT ALL POSSIBLE,  
BEFORE I TAKE UP MATTER WITH PRIMIN.

4. WILL DISCUSS WITH ROY, WHEN HE ARRIVES LATER TODAY,  
SOME OF THE OTHER FORD PROBLEMS THAT HAVE ARISEN.  
CHASE

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AUTOMOTIVE INDUSTRY, MILITARY ASSISTANCE, JOINT VENTURES, NEGOTIATIONS, FOREIGN INVESTMENTS, DIPLOMATIC DISCUSSIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 01-Aug-1977 12:00:00 am  
**Decaption Date:** 22 May 2009  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977ALEXAN00760  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770274-0876  
**Format:** TEL  
**From:** ALEXANDRIA  
**Handling Restrictions:**  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t197708112/aaaadrmg.tel  
**Line Count:** 75  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 9173b350-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** STADIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** STADIS  
**Reference:** 77 ALEXANDRIA 714, 77 STATE 179449  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 19-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1439732  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FORD MOTOR COMPANY  
**TAGS:** EINV, ETRD, MASS, EG, US, SO, FORD MOTOR COMPANY, (FAHMY, ISMAIL)  
**To:** STATE CAIRO  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/9173b350-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009